



**Dec, 2011**



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#### Transportation Club of Seattle

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#### Website:

[www.transportationclubofseattle.org](http://www.transportationclubofseattle.org)

#### President

Stephanie Kang, Port of Seattle

#### 1st Vice President

Chris Novosad, Horizon Logistics

#### 2nd Vice President

Julie Sanchez, TOTE

#### Executive Director

Jeff Clark, Schneider National

# Transportation Club of Seattle



## *Transportation Club of Seattle Holiday Auction & Luncheon*



**Date: Wednesday, Dec 7, 2011**

**Time:** 11:30 a.m. to 1:30 p.m.

**Where:** Rainier Golf & Country Club

**Cost:** Reservations made by 4:00 p.m.,  
Tuesday,  
December 6....\$24.00

**Late Reservations and at-the-door.....\$30.00**

#### RSVP

[www.transportationclubofseattle.org](http://www.transportationclubofseattle.org)

or

[transportationclubofseattle@gmail.com](mailto:transportationclubofseattle@gmail.com)

**Proceeds go directly to the  
Salvation Army**

**TCS has raised more than \$80,000  
over the last 18 years!**





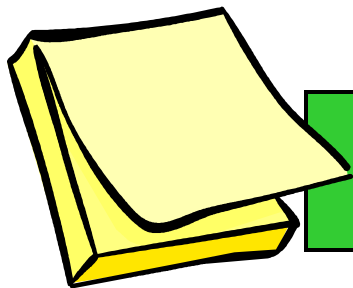
**Current membership: 215!**

**Please budget for 2012 Membership dues !!**

Club membership dues are now being accepted for 2012. Please remit \$60 by logging on to [www.transportationclubofseattle.org](http://www.transportationclubofseattle.org) and using the PayPal option. **We ask that dues be paid no later than January 15th** so that your name (and company name) will appear in our 2012 Membership Directory!

# DECEMBER 2011

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7 Holiday Luncheon & Auction	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
 25	26	27 Board of Directors meeting	28	29	30	 31



## \*TCS Bulletin Board\*

**Raffle prizes are always appreciated.** The Club's Board of Directors wishes to express thanks to all folks who contribute raffle prizes to our monthly luncheons! Contributing raffle prizes is a terrific way to publicize your company's products and services.

**Thank you Julie Sanchez!** Board member (and 2012 1st Vice President) Julie Sanchez designed the cover-page announcement of the December 7th luncheon and auction. Thank you Julie!

**Board of Directors slate of candidates for 2012.** Please note page 7 of this month's newsletter. There you'll find a listing of our Board candidates for the upcoming year. (A non-vote signifies acceptance of the 2012 candidates as a whole.)

**Punchbowl sponsorship is still available for our January meeting.** At each meeting we invite a company to sponsor the punchbowl. Sponsorship cost is only \$150 and is a great way to publicize your company's product or service!

**Recommended Reading.** **Wine Wars: The Curse of the Blue Nun, the Miracle of Two Buck Chuck, and the Revenge of the Terroirists**, Mike Veseth. (Note: Mike Veseth will be our featured speaker on January 4th.) **Self Leadership and the One Minute Manager**, Ken Blanchard. **The Mackay MBA of Selling in the Real World**, Mackay.

**Please remember to pay your 2012 dues.** Don't miss the chance to have your name and your company's name in our 2012 Member Directory. Due date is January 15th. Dues are just \$60 for the entire year! You can pay using PayPal ([www.transportationclubofseattle.org](http://www.transportationclubofseattle.org)), or by check, cash, or credit card. Contact the Club of [transportationclubofseattle@gmail.com](mailto:transportationclubofseattle@gmail.com) with questions.

*Join the Club..... 3 easy ways!*

1. Online [www.transportationclubofseattle.org](http://www.transportationclubofseattle.org).
2. E-mail [transportationclubofseattle@gmail.com](mailto:transportationclubofseattle@gmail.com).
3. Call Executive Director Jeff Clark at 253-584-2131.

**- Annual dues are still only \$60 -**

## Recap of Don Meyer's comments at our November 2nd Lunch meeting

On November 2nd we were joined by Don Meyer, one of the five commissioners for the Port of Tacoma. With the help of his assistant Julie Collins, Don recapped what he wanted us to remember most about his comments that day. Please see his “top 5” bullet points below!



**Don Meyer  
Port of Tacoma**

\*\*\*\*\*

1. The Port of Tacoma has an economic impact that goes beyond our docks or Tacoma's Tideflats, with over 103,000 jobs in Washington State related to its activities.
2. Everyone is battling for the marketplace of the U.S. Midwest. Canada has made a massive commitment and \$3 billion investment to improve its freight infrastructure.
3. The federal Harbor Maintenance Tax puts the ports of Tacoma and Seattle at a competitive disadvantage with Canada's ports.
4. The State of Washington has tapped out current gas tax funds, but urgent needs remain such as completing critical freight mobility projects like SR 167 and SR 509.
5. Efficient rail service is essential in addressing competitive challenges from Canada and the Panama Canal. Tell your elected representative to support rail investments.



**Note to TCS Members:** we are always searching for terrific speakers, and we're interested in your input. If you have suggestions for future speakers please let us know!

## Upcoming speakers!

- |                           |  |
|---------------------------|--|
| <b>Dec 7<sup>th</sup></b> | <b><u>Holiday Luncheon and Auction</u> with auctioneer <u>Gordon Neumiller</u></b> |
| <b>Jan 4<sup>th</sup></b> | <b>Mike Veseth, <u>Professor of International Political Economy, UPS</u></b>       |
| <b>Feb 1<sup>st</sup></b> | <b>Joe Sprague, Vice President of Marketing, <u>Alaska Airlines</u></b>            |
| <b>March 7th</b>          | <b>Ron Hildebrant, Chief Logistics Officer, <u>Trident Seafoods</u></b>            |
| <b>April 9th</b>          | <b><u>Joint meeting with TCT</u> (in Tacoma in 2012)</b>                           |
| <b>May 2nd</b>            | <b>Paul Simmons, VP Expedited Fleet, <u>Schneider National</u></b>                 |

**We are working on securing a very special guest speaker for our lunch meeting on June 6th of 2012. Keep an eye on this space for updates!**

**Board of Directors      Transportation Club of Seattle**

Stephanie Kang	President	Port of Seattle
Chris Novosad	1st Vice President	Horizon Logistics
Julie Sanchez	2nd Vice President	Totem Ocean Trailer Express
Gabriel Omat	Secretary / Treasurer	Lynden Transport
Dave Harmon	Past President	Landstar
Patrick Ono	Director	Matson Navigation
Becky Huntsman	Director	Service Heavy Haul
Kevin Boldt	Director	Farmers Insurance
Jason Thompson	Director	Toyota Lift Northwest
Kent Christopher	Director	Western Ports Transportation
Tom Johnston	Director	Maersk Line
George Osborn	Retired Representative	Husky Terminals (retired)
Jeff Clark	Executive Director	Schneider National

## December Meeting Details

<b>Meeting Date/time:</b>	December 7th , 11:30am — 1:00pm
<b>Location:</b>	Rainier Golf & Country Club
<b>Cost:</b>	\$24.00 <u>with RSVP by 12/6/2011</u> ; \$30 without RSVP and/or after that date. Raffle: 6 tickets for \$5.00 NOTE: The Club is obligated to pay for all luncheon reservations. If you do not cancel and attendance falls below the conservative number we've RSVP'D to the restaurant, you will be billed. Thank you for supporting the Club!
<b><u>Directions:</u></b>	<b>Rainier G &amp; CC, 11133 Des Moines Memorial Dr. S., Seattle, 98168.</b> From either northbound or southbound I-5: take exit #158, go west and take the wide left at light into Pacific Highway South. Head south to South 116th Way. Turn right (up the hill), then another right onto Des Moines Memorial Dr. S. Turn north to 112th and then left into the Club.

### *Punchbowl Sponsor for December is: Lynden Transport*

Lynden is a family of transportation and logistics companies built around a common goal – to develop long-term, mutually beneficial relationships with our clients. While most Lynden companies call Alaska and the Pacific Northwest home, the reach of our services extends around the globe.

For additional information about Lynden's wide range of services contact Gabriel Omat in Fife at 253-926-7206, or send her an e-mail at [gabriel@lynden.com](mailto:gabriel@lynden.com).



# 2012 Board of Directors ballot



**How to vote.** (1) Return ballots by 12/31/11 via mail to Transportation Club of Seattle, 312 Keach Loop, Steilacoom, WA 98388 or via fax at 253-584-2131. (2) Hard-copy ballots will also be available at the Dec 7th lunch meeting. **Installation of all 2012 Board members will be at the January luncheon.**

Position	Candidate	Candidate's company	Check to vote
President	Chris Novosad	Horizon Lines	
1st Vice President	Julie Sanchez	TOTE	
2nd Vice President	Gabriel Omat	Lynden Transport	
Secretary / Treasurer	Becky Huntsman	Service Heavy Haul	
Director	Katie Baker	Weyerhaeuser	
Director	Tony Barter	MacMillan-Piper	
Director	Kevin Boldt	ETCC/ WDOT	
Director	Holly Downey	C.H. Robinson	
Director	Tom Johnston	Maersk Line	
Director	Patrick Ono	Matson	
Director	George Osborn	Retired	
Director	Jason Thompson	Toyota Lift Northwest	

Notes: Club by-laws do not specifically name the immediate past president as a Board member, although precedent has been that the immediate past president continues to attend Board meetings and continues to lend their experience to the Club in a positive way. Also, the Executive Director is not a voting member of the Board of Directors. The E.D. is hired by the Board to oversee Club operations. No vote is needed for the immediate past president or Executive Director.

Vote for all candidates as a group by  
checking below

Vote against all candidate as a group  
by checking below